



Megaforce Company Limited

(Stock code : 3294)

Investor Conference

December 9, 2022

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Company Profile

- Core Business
- Extended Business
- Global Operation

Operating Performance

- Consolidated Income statement
- Operating Revenue and Gross Profit
- Proportion of Revenue

Outlook

- Plastic Components
- Opto-electronic Business
- Bio-medical Business

About Megaforce

Established : Oct., 1991

IPO : Listed on TPEX, 2007

Capital : NTD\$13.2 billion

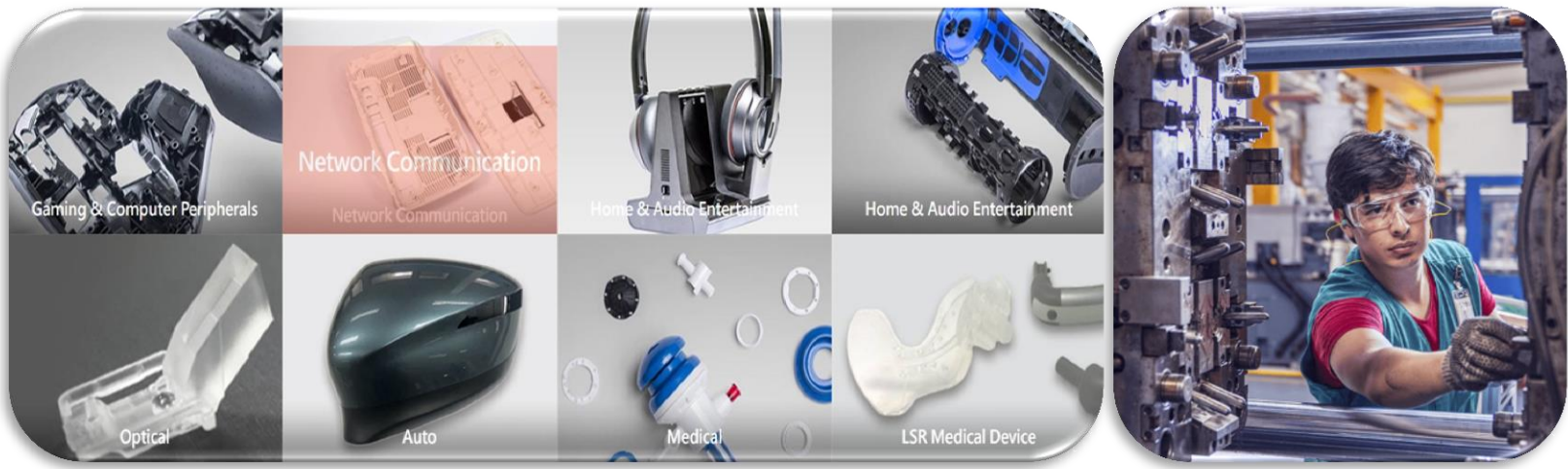
Annual Revenue : NTD\$53.2 billion (2021)

Employees : 3,045 (2022/9/30)

Ranking of Corporate Governance Evaluation :
Score in 6%~20% range for 4 years

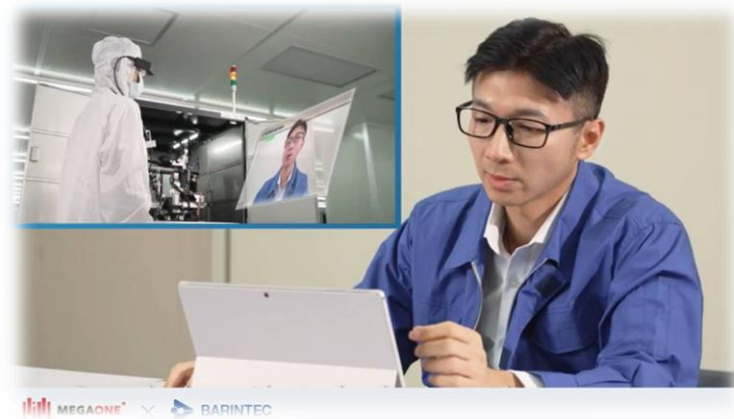
Core Business

“Megaforce” is a professional plastic components and opto-mechatronics service provider that specializes in the integration of precise plastic injection molding, micro-precision structure mold development, electronic assembly, painting, etc., from the front-end process to the back-end process.

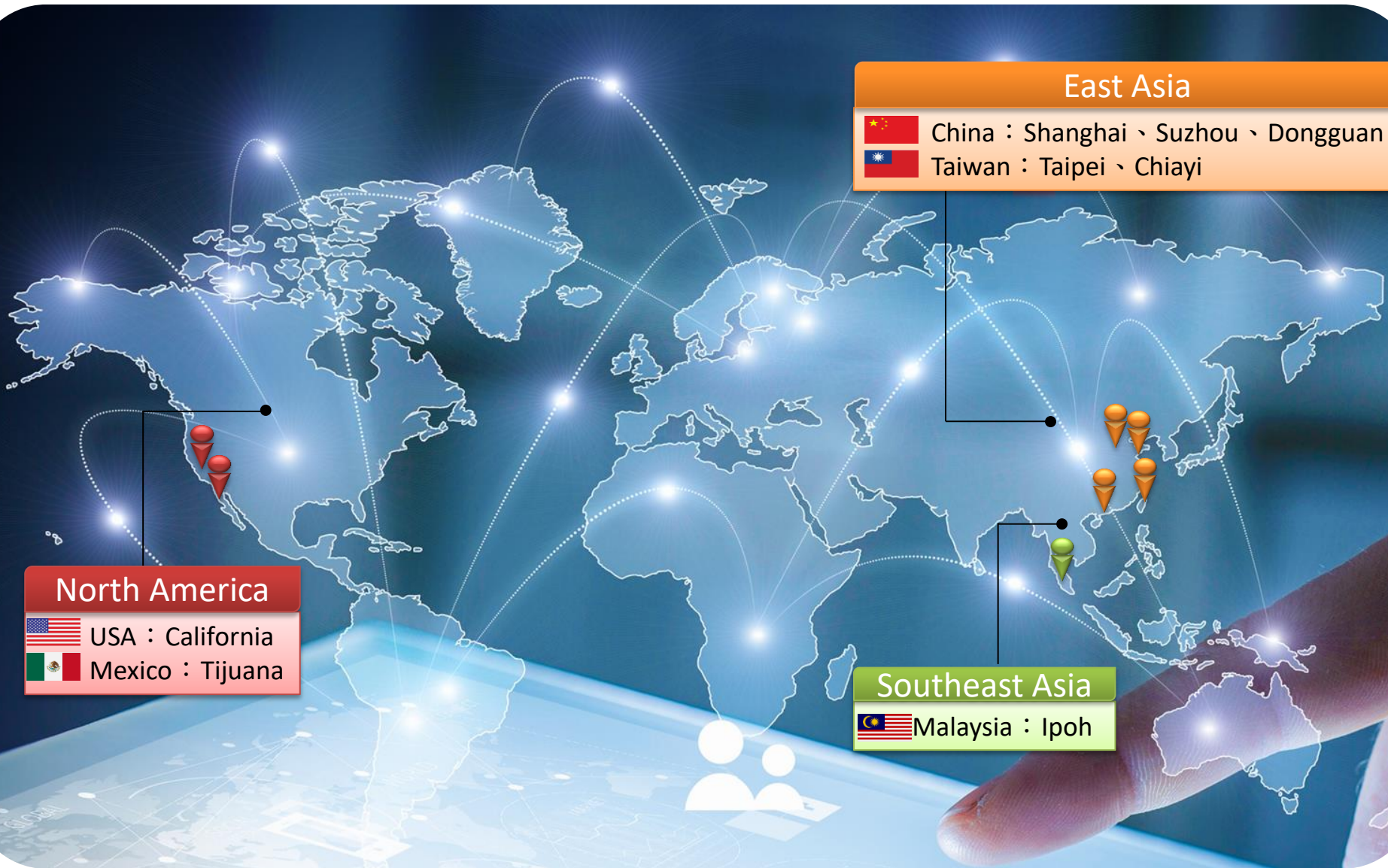


Extended Business



- Manufacturing of high-precision biomedical materials and electromechanical integration
 - Integrate the group's plastic injection molding and medical-grade silicone molding technologies, develop high-precision medical equipment manufacturing business, and plan medical equipment distribution and sales business to establish differentiation
 - Complete evaluation advice from medical grade material selection, surface treatment to electromechanical integration and assist in mass production manufacturing
- Practical Application of Laser Application Technology and Augmented Reality(AR)
 - Applicable to metaverse related augmented reality (AR) displays
 - AR Head Up Display (HUD)
 - 3D scanning sensing and other related applications



Global Operation




North America

-  USA : California
-  Mexico : Tijuana

East Asia

-  China : Shanghai 、 Suzhou 、 Dongguan
-  Taiwan : Taipei 、 Chiayi

Southeast Asia

-  Malaysia : Ipoh



Operating Performance

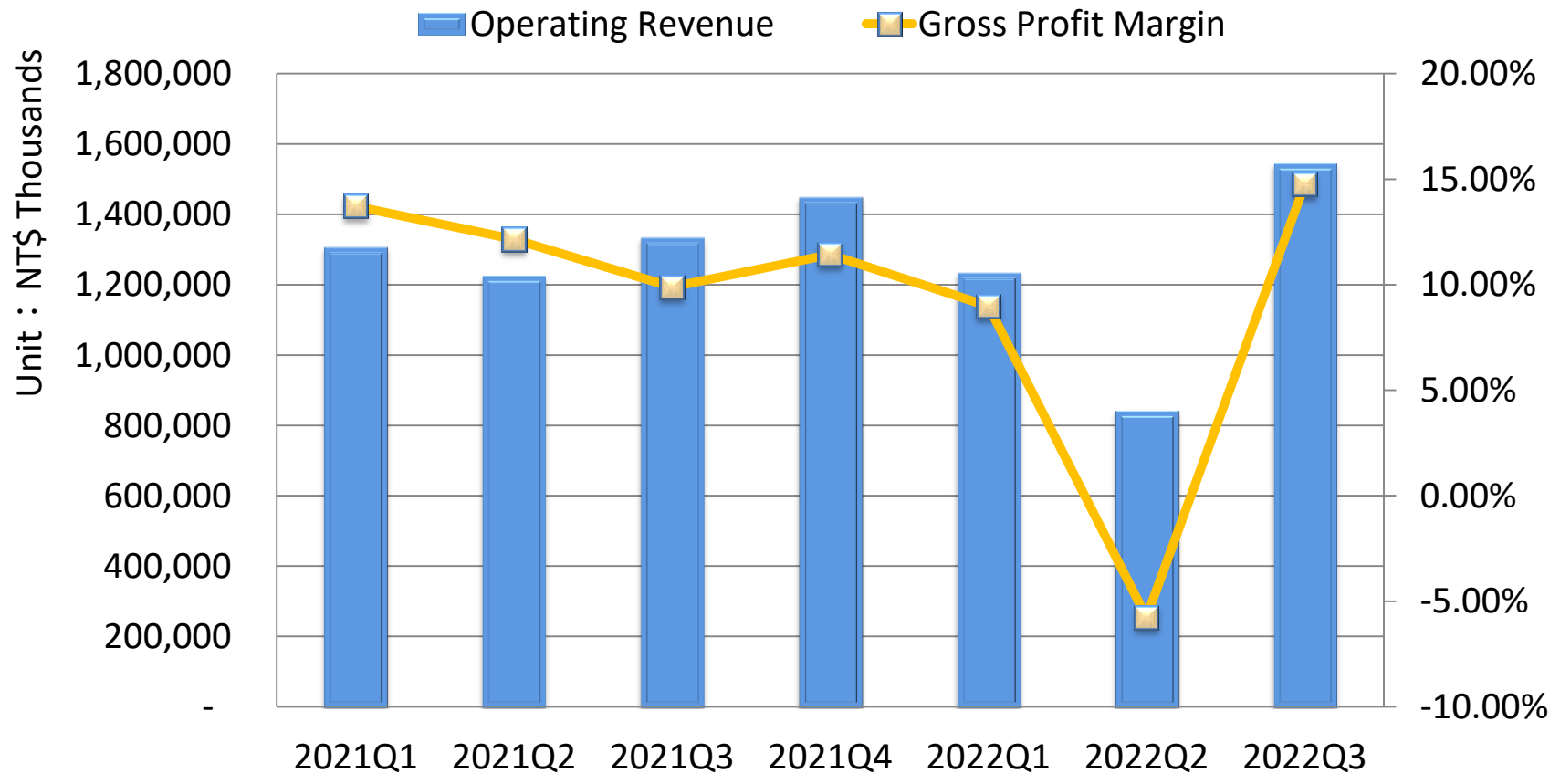
Consolidated Income Statement

Unit : NT\$ Thousands

Item	Nine months ended September 30, 2022		2021	
	Amount	%	Amount	%
Operating Revenue	3,625,381	100%	5,319,553	100%
Operating costs	3,335,040	92%	4,693,344	88%
Gross profit from operations	290,341	8%	626,209	12%
Operating expenses	430,490	12%	581,185	12%
Non-operating income and expenses	55,897	1%	31,940	1%
Profit(loss)	(131,957)	(4%)	23,906	0.4%



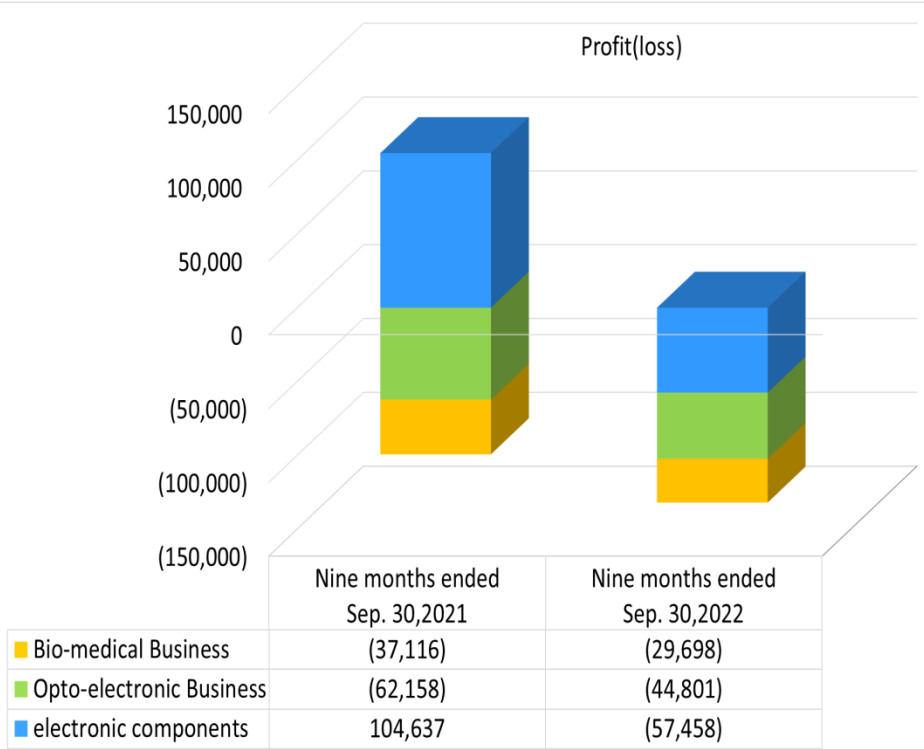
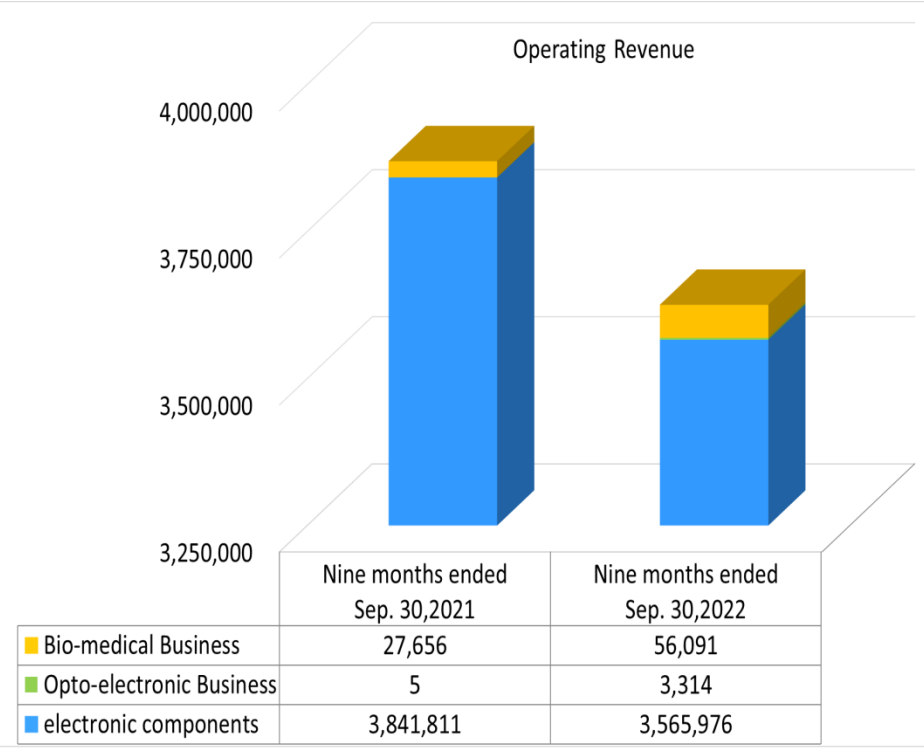
Operating Revenue and Gross Profit





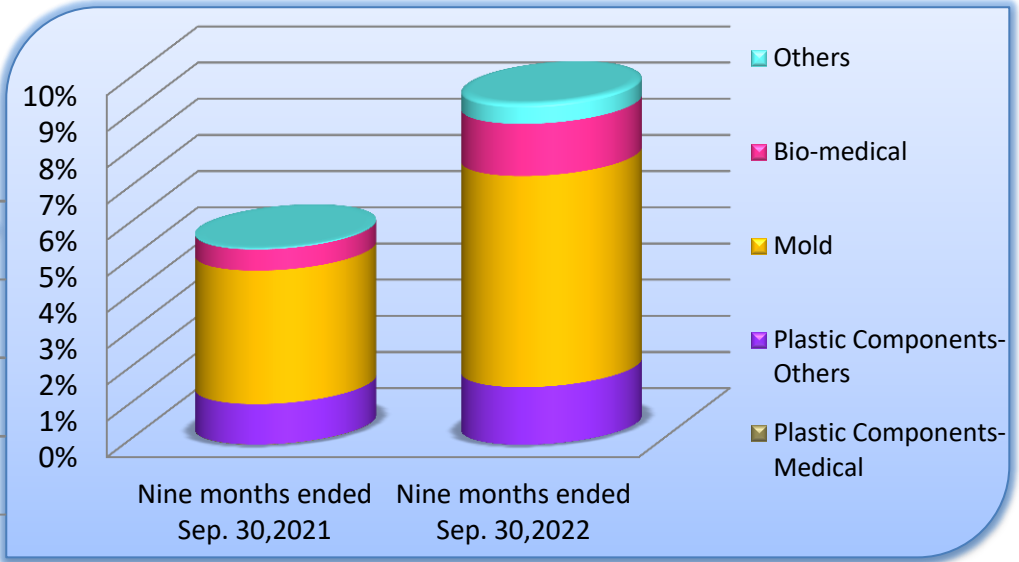
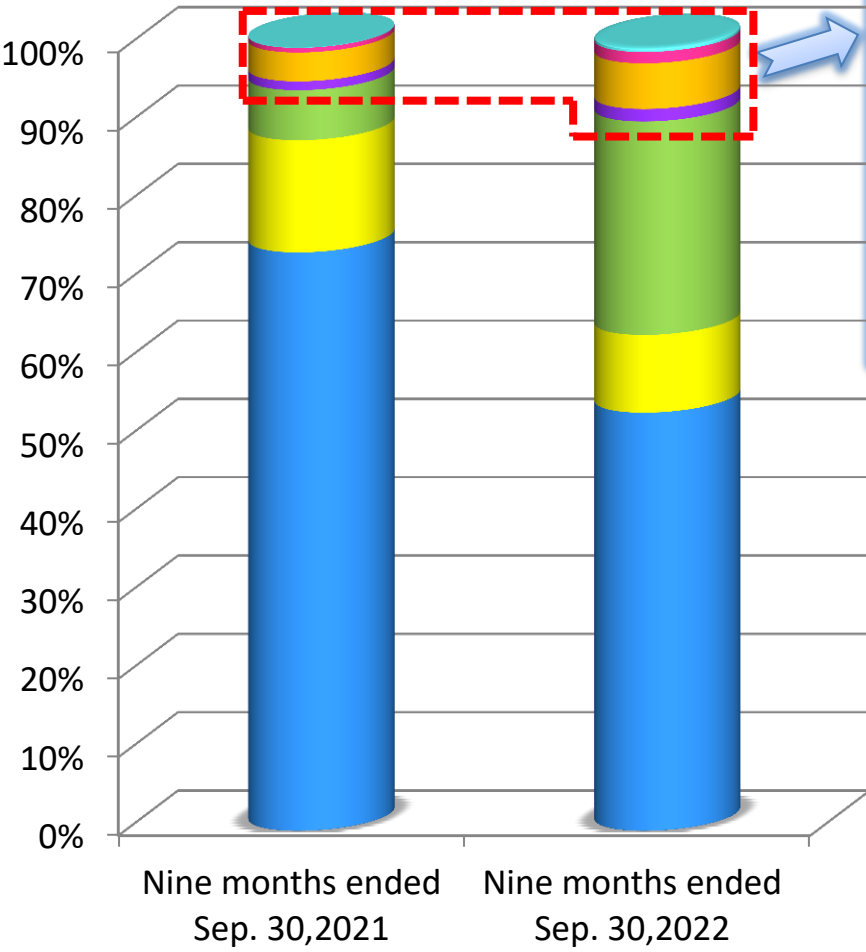
Proportion of Revenue — by Departments

Unit : NT\$ Thousands





Proportion of Revenue — by Products



- Others
- Bio-medical
- Mold
- Plastic Components-Others
- Plastic Components-Medical
- Plastic Components-consumption
- Plastic Components-Communication
- Plastic Components-Digital

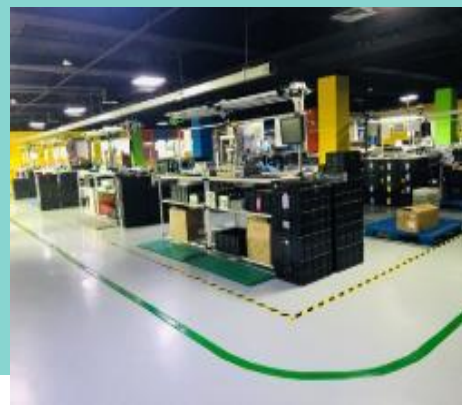


Outlook

Plastic Components – Upgrading Technology and Branching out to Niche Product



- Starting the upgrading plan of intelligent automatic mold production line, the self-made mold production capacity in the factory will be greatly increased after it's done, with smart manufacturing model which needs less manpower and greatly automated.
- Our factories are also upgrading automation and leading in the system of intelligent production. Through visually grasping production scheduling and equipment usage rate for real-time, we are able to improve management efficiency.





The AR display device has been adopted by Tokyo Refrigeration, a company of major air-conditioning maintenance in Japan. In the meanwhile it is co-developing with a number of customers display application which include (not limited to):

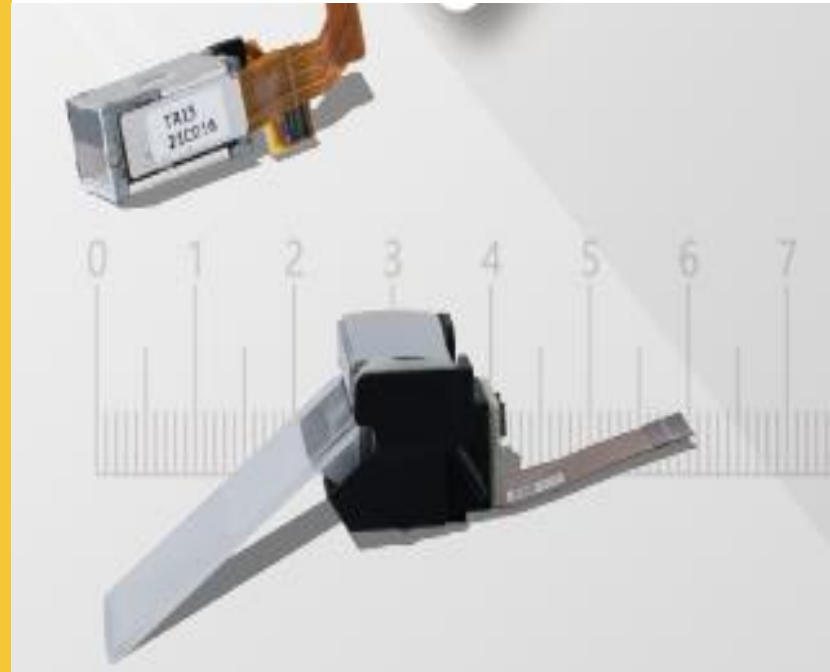
- Construction Site Protection Application
- Medical Teaching Application
- Maintenance Guide Application
- Education and training application...



Due to the current market status, manpower shortage and difficulty in technology inheritance, related application requirements are emergingly growing.

Miniature Optical Engine products continue to pursue smaller size and lighter weight to be applied to wearable devices(eg. AR Glasses) and reduce uncomfortable wearing experience.

- Currently in small batch production for customers. We will continue to increase production quantities when phasing in the mass production stage
- Technology breakthrough :
 - LCoS optical engines already support 720P HD and 1080P FHD resolutions which can meet market requirement with competence.
 - LBS laser beam scanning technology has the potential of the consumer market due to the advantage of extremely light weight and small physical size.



With increasing demand for precision medicine, medical equipment is now develop for precision and multi-function. Demand for complex system integration such as software and firmware, opto-mechanical, IoT, etc. is also on the rise.

The biomedical business develops a variety of high-end medical equipment by assisting customers in system integration.



3D Vein Viewer Locator :
The integration of software, firmware and opto-mechanical electronics won the "National Innovation Award" in 2022



Fertility Tracker :
IoT system integration, biocompatible surface treatment

Bio-medical Business—

A State-of-the-art Mobile Operating Room Shines Internationally



Concept design developed by a team of Harvard doctors and Megaforce carrying out the opto-mechanical integration and battery design, Megaforce helps to turn concepts into practical application products.



The air is delivered by a **high-efficiency particulate air (HEPA)**, which requires high precision. It have been granted a Humane Use Exemption in Ukraine in order to aid local wounded.

This innovative concept is selected for **MIT Museum** and exhibited alongside many Nobel-winning products and aerospace technology products.



THANK YOU