

Megaforce Company Limited

(Stock code : 3294)

2023 Investor Conference
December 27, 2023



MEGAFORCE COMPANY LIMITED

www.megaforce.com.tw

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Outline

Company Profile

- Overview
- Global Operation
- Business

Operating Performance

- Consolidated Income statement
- Operating Revenue and Gross Profit
- Proportion of Revenue

Outlook

- Plastic Components
- Opto-electronic
- Biomedicine & System Integration
- AI Development and Integration

About Megaforce

Established : Oct., 1991

IPO : Listed on TPEX, 2007

Capital : NTD\$13.2 billion

Annual Revenue : NTD\$4.8billion (2022)



Employees : 3,073 (2023/11/30)

Ranking of Corporate Governance Evaluation :
Score in 6%~20% range for 5 years


Global Operation



North America

-  USA : California
-  Mexico : Tijuana

East Asia

-  Taiwan : Taipei 、 Chiayi
-  China : Shanghai 、 Suzhou 、 Dongguan

Southeast Asia

-  Malaysia : Ipoh

Business

- “Megaforce” is a professional plastic components manufacturer and machine optoelectronic integration service provider, with 40 years of experience and technology, Provide customers and strategic partners with more complete manufacturing solutions.
- Leveraging the group’s resource integration advantages, laying out the global market, providing customers with flexible logistics and services, customers cover 3C, e-sports, audio-visual, automotive components, medical materials and aerospace equipment, etc.
- From the main business to new businesses:



Plastic Components



Opto-electronic



AI Development and Integration



Biomedicine & System Integration



Operating Performance

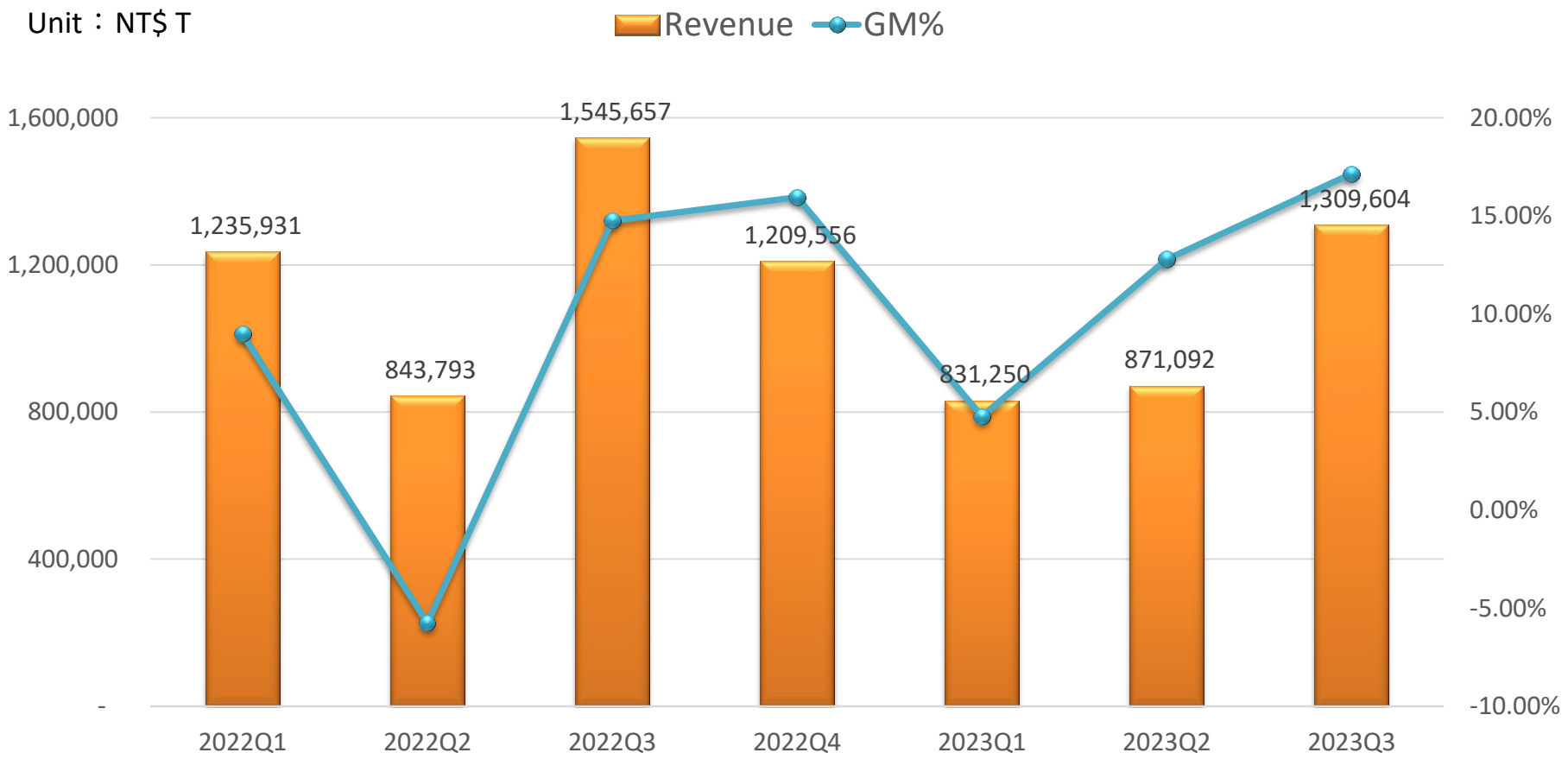
Consolidated Income Statement

Unit : NT\$ T

| Item | 2023 3QYTD | | 2022 | |
|--|------------|------|-----------|------|
| | Amount | % | Amount | % |
| Operating Revenue | 3,011,946 | 100% | 4,834,937 | 100% |
| Operating costs | 2,636,485 | 88% | 4,351,713 | 90% |
| Gross profit from operations | 375,461 | 12% | 483,224 | 10% |
| Operating expenses | 451,259 | 15% | 568,106 | 12% |
| Non-operating income and expenses | 25,679 | 1% | 70,031 | 2% |
| loss, attributable to owners of parent | (152,494) | -5% | (156,567) | -3% |



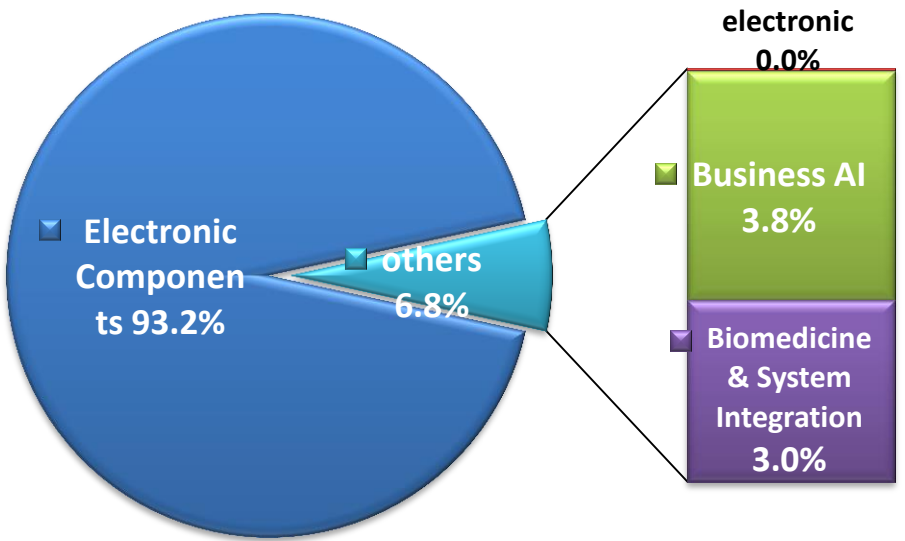
Revenue and GM% Trend - Consolidated



Revenue proportion by Division

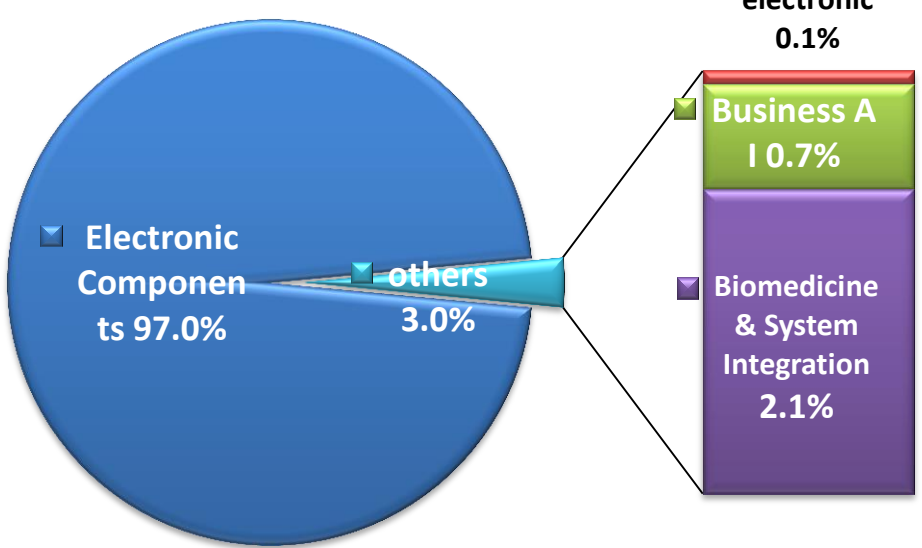
Unit : NT\$ T

2023 Jan.-Nov.



Total revenue 3,766,916

2022

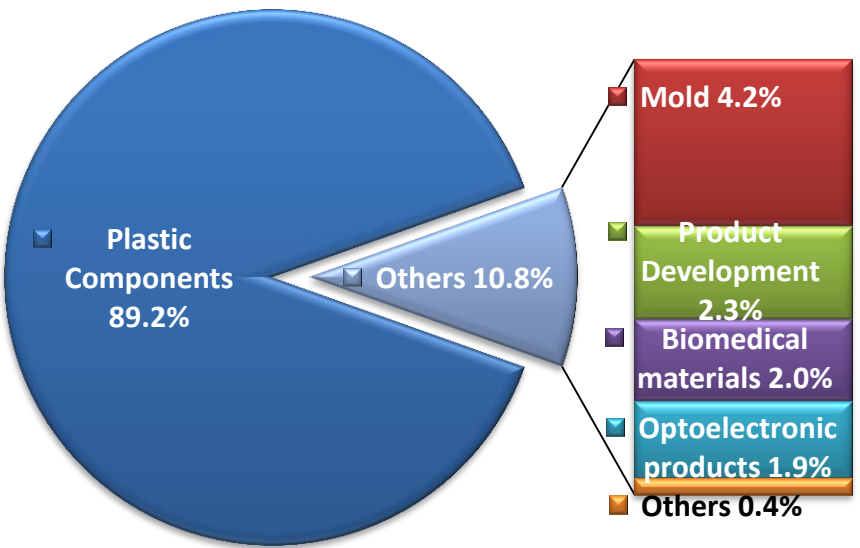


Total revenue 4,834,937

■ Electronic Components
 ■ Opto-electronic
 ■ Business AI
 ■ Biomedicine & System Integration

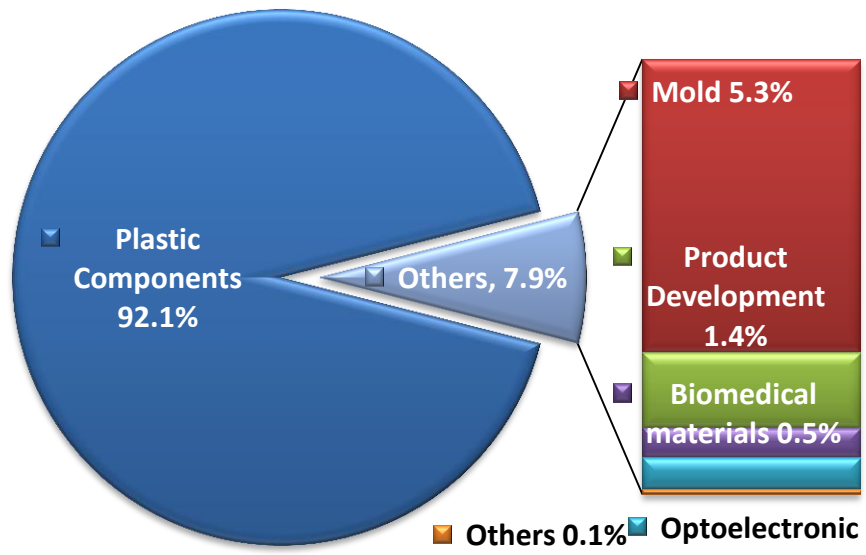
Revenue proportion by Products

2023 Jan.-Nov.



Total revenue 3,766,916

2022



Total revenue 4,834,937

- Plastic Components
- Mold
- Product Development
- Biomedical materials
- Optoelectronic products
- Others



Achievements

2023 Business upgrade, enhancing value



Technological development.
&
Competitiveness enhancement.

Create Innovative Business



Care policy.
Enter the Potential industry.



Resource integration.
Elastic distribution.



2023 New business innovation achievements

BEST INVENTIONS 2023

Smart boxing
Smart boxing gloves

The first AI-powered boxing bag is fitted with sensors and copies with a 3D computer vision camera, allowing it to measure the accuracy, power, speed, and technique of every strike—all in under 250 milliseconds. A companion app uses that data to create a personalized training experience. (gloves can also come with a built-in heart rate and oxygen level sensor to monitor your health during workouts.)

Medical OR
SurgiBox SurgiField

In use, SurgiBox can be used to create a sterile operating theater. "We offer high-quality clean air and safe surgery at the point of care," says Dr. Harvey.

Sustainable sneakers
3D-printed shoes

Contraflow, CEO and co-founder of Contraflow, has grand ambitions: to create fully recyclable 3D-printed shoes for every foot on the planet. The company currently uses 200 3D printers of its own design to create custom-fit shoes based on smartphone scans of the buyer's feet. Each piece of futuristic footwear is made entirely of a single material, thermoplastic polyurethane, eliminating the swirling messes that prevent conventional shoes from being recycled. At the end of their life—or the end of a season—the shoes can be sent back to Contraflow and turned into new designs. The company has worked with designers from Kanye West to Moncler on a range of sneakers and apparel, with more high-profile collaborations on the horizon. —*Cherise MacFarland*

Breakthrough
New invention: Dr. Harvey's smart boxing gloves and SurgiBox SurgiField

Powerful pixels
Canon EOS R5

Even if a shot of 3.2 megapixels per 3-in. single-photon avalanche diode image sensor means nothing to you, you can appreciate that combined with a super-resolution breakdown lens, Canon's new EOS R5S camera captures sharp images from some six miles away—read that: right. The camera's sensor precisely counts the number of photons, or light particles, in each shot, explains Ryan Kamata, senior product marketing manager at Canon Europe, announcing the image "noise" that plagues other cameras. Canon is marketing it to government agencies for surveillance in sensitive areas. —*Michael Kohn*

Walking with ease
Citicus Neural Stalk

Plastered to the mobility-suit's options offered to his daughter Sophia, who has cerebral palsy, Anwarth Robinson, founder and CEO of Citicis, set out to make a garment to power "a more nimble power." Citicis's Neural Stalk, which helps

Undersea AI
Tidal

"The ocean is the most mismanaged and mismanaged resource we have," says Neil Dink, general manager for Tidal, Aquatica's joint, single-lens camera system that protects the sea. Tidal's first commercial product is an underwater AI camera that gathers insights for nature lovers, with the goal of providing more sustainable practices. The technology can spot evidence of sea-life infestations early for more effective interventions, and help reduce waste by tracking exactly how much food the fish need. Most, the world's largest salmon farm, this year installed 250 of the cameras across Norway. —*Jessica Mullinger*

A modern flip phone
Samsung Galaxy Z Flip

Cell phones are addictive by design, but sometimes you just want to check an email without getting sucked into apps. The Samsung Galaxy Z Flip's key feature, its Flex Window, does that. The flip phone has a 3.4-in. external screen, next to its back-facing lenses, that allows you to dig into important notifications without being lured in. The Flex Window is also customizable: Peter Park, senior manager for product in Samsung's smartphone division, has Super Blue wallpaper on his. "I like this, with my name and whatnot," he says. (Flip it open for a full 6.7-in. display.) —*C.S.B.*

Autonomous ferry
Cathara CAT 1.0

Up to 70% of the cost of maintaining a passenger ferry comes from zoning options, in the interest of aesthetics and sustainability, the Finnish-based Cathara has developed the world's first AI-powered autonomous boat, which is all-electric and partly charged by solar energy. Pending regulatory approval, the 30-passenger CAT 1.0, water taxi will cut between Helsinki and a nearby archipelago with only one crew member on board (just in case anything goes awry). Users will be able to hail the service, which can reach a top speed of 12 knots (nearly 14 m.p.h.), via a mobile app. —*C.S.B.*

FOR WHAT AILS YOU

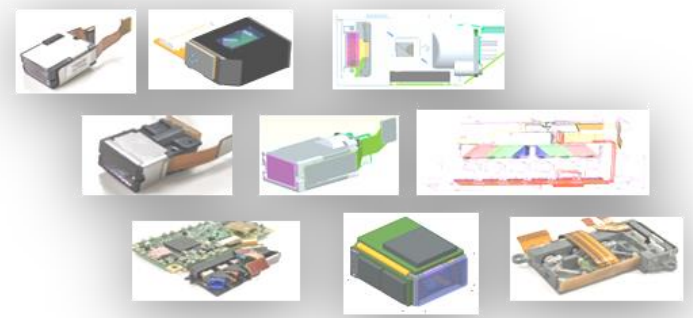
Pharmaceutical companies had a big year in 2023, among them Johnson & Johnson, which unveiled its first vaccine for 250+ respiratory illnesses in a single shot. —*Cherise MacFarland*

OR Dust Chamber
Lithium Fluoride

OR Dust Chamber is the first that works in both clean and dirty environments. —*Cherise MacFarland*

OR Dust Chamber
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← THE BEST INVENTIONS OF 2023

A Battlefield OR
SurgiBox SurgiField



- SurgiBox 、 AI device awarded the Best Innovative Product by TIME.
- The vein locator won the German Red Dot and Taiwan Golden Dot design awards.

tness Sincerity Teamwork





Outlook

Plastic Components

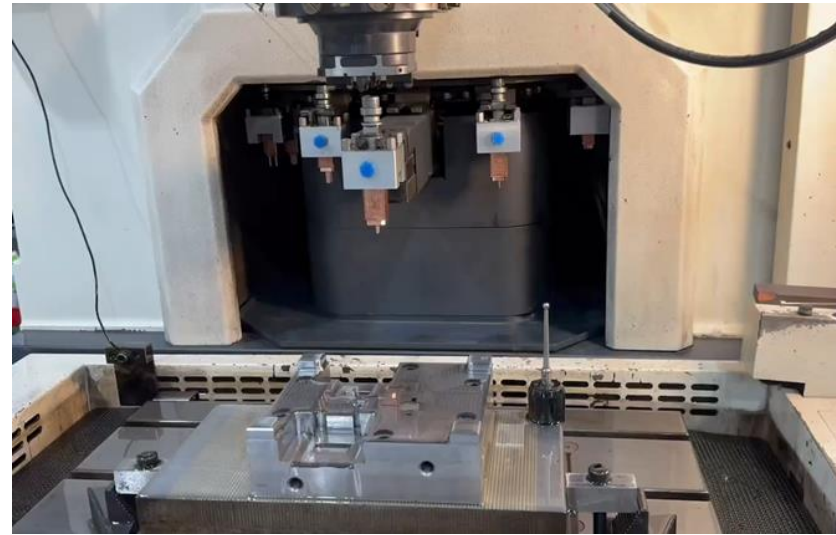
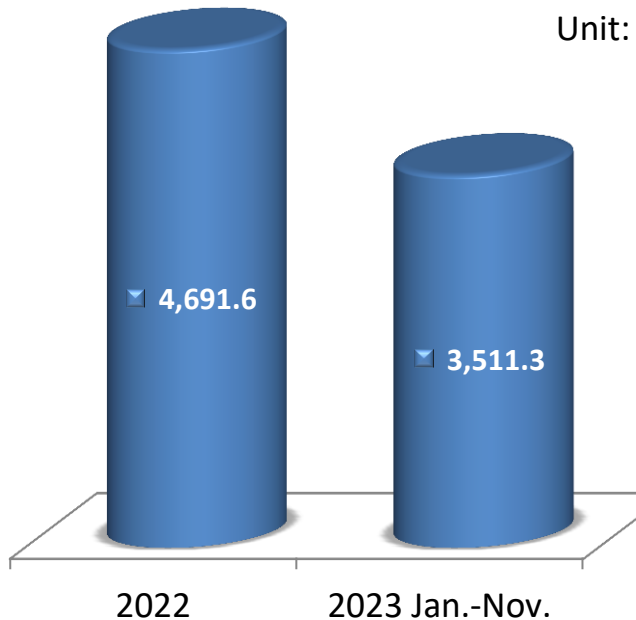
Technological upgrading、 Smart Manufacturing and Management

- Launched the smart automated mold production line upgrade plan.
- Upgrade automation in each factory area and introduce intelligent production and management systems. Use visual modules to control production schedules and equipment to improve management efficiency.



Plastic Components

Unit: NTD M



Plastic Components

East China Integration 、 Plant relocation and upgrading plan

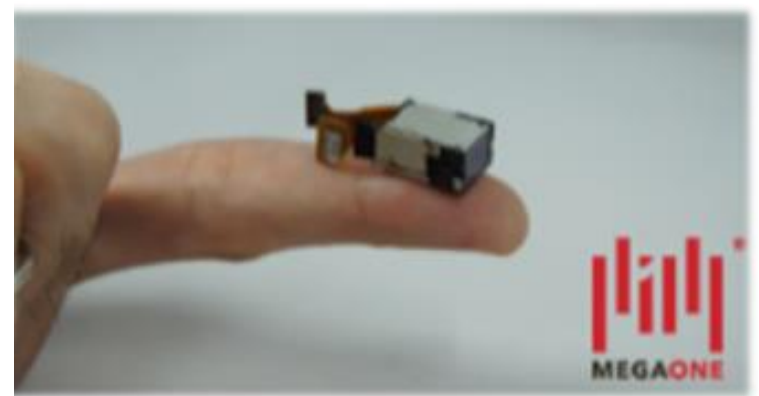
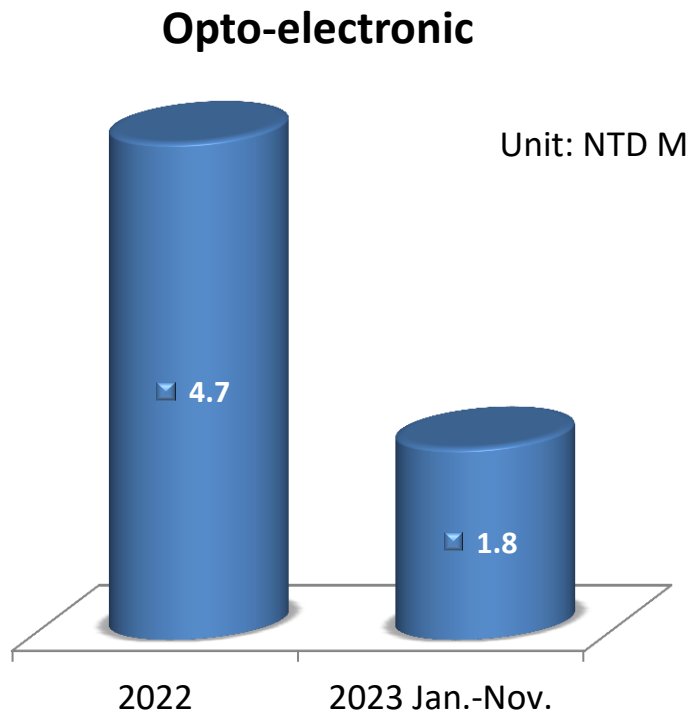
- Shanghai factory was selected as an automation demonstration unit.
- It is expected that the factory relocation and upgrade planning will be carried out within three years.



Opto-electronic

Industrial application products

- Micro-optical products: applied to wearable devices. (such as AR glasses)
- Main products in 2024 : Compact LCOS 、LBS



AI Development and Integration

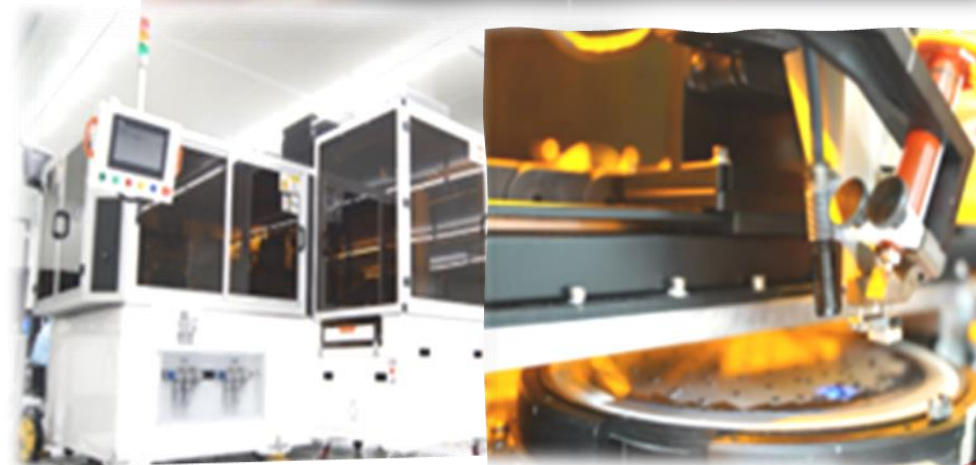
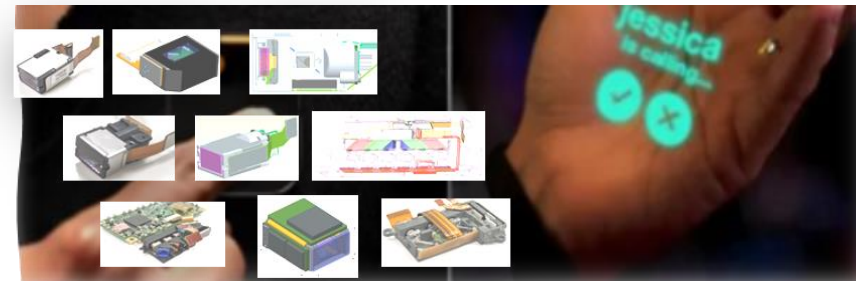
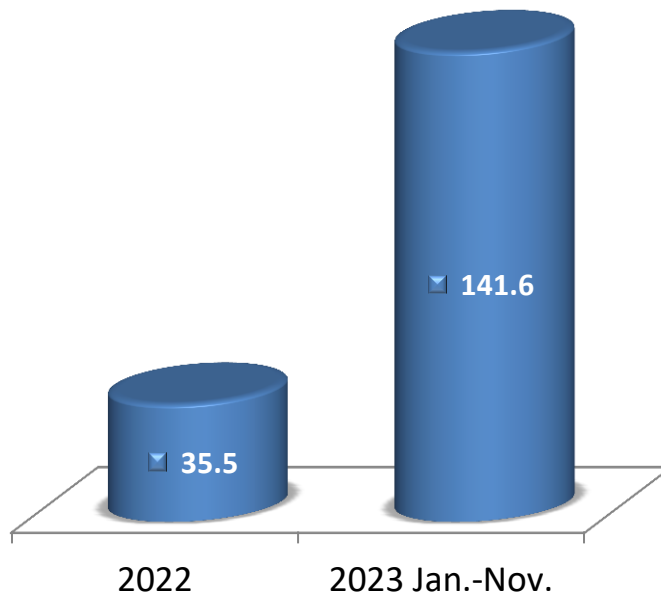
Artificial Intelligence and Comprehensive Integration

- Developing and integrating the technical capabilities of hardware and software in artificial intelligence, along with comprehensive solution packages, is crucial for addressing future technological trends. Our focus is on two key areas:
 - AI Conference Systems
 - AI Mobile Devices



AI Development

Unit: NTD M



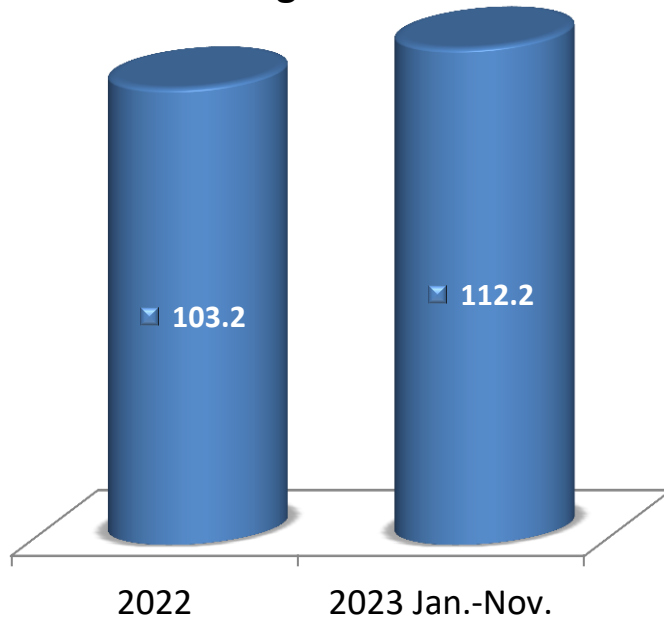
Biomedical and System Integration

Development of medical devices with system integration

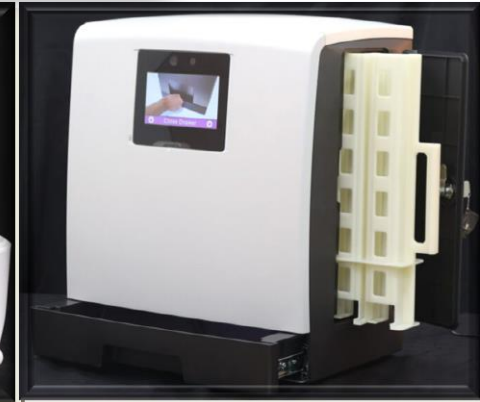
- We offer a plug & play manufacturing process that handles mechanical design, prototyping, system integration, tooling, assembly, testing, sterilization, product release.
- We strive to improve medical device ecosystems that expand beyond technological capabilities.

Biomedical and System Integration

Unit: NTD M



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THANK YOU