

Megaforce Company Limited

(Stock code : 3294)

2024 Investor Conference
December 24, 2024



MEGAFORCE COMPANY LIMITED

www.megaforce.com.tw

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Outline

Company Profile

- Overview
- Global Operation
- Business

Achievements and Outlook

- Plastic Components
- AI Application Development
- Biomedicine & System Integration

Operating Performance

- Consolidated Income statement
- Operating Revenue and Gross Profit
- Proportion of Revenue

About Megaforce

Established : Oct., 1991

IPO : Listed on TPEx, 2007 (stock symbol : 3294)

Capital : NTD\$1.32 billion

Annual Revenue : NTD\$ 4.14billion (2023)

Employees : 3,073 (2024/11/30)

Global Operation



Business

- “Megaforce” is a professional plastic components manufacturer and machine optoelectronic integration service provider, with 40 years of experience and technology, Provide customers and strategic partners with more complete manufacturing solutions.
- Using our strengths in resource integration and forward-thinking strategies, we provide global logistics and flexible response services, driving advancements in technology and lifestyle. Our clients include well-known global consumer 3C brands, high-end gaming equipment, home audio-visual systems, automotive components, precision medical devices, and aerospace equipment. We have achieved significant progress in laser technology, high-end medical equipment, and AI platform development.
- Capitalizing on core strengths to explore Niche Markets :



Plastic Components LIMITED



AI Application Development



Biomedicine & System Integration

Achievements and Outlook



Megaforce Upgrade and Transformation



Technology Deployment

• AI Technology in Operations

Explore applications in development, manufacturing, and quality control. Propose action plans.

• Intelligent/Automation

Continuously enhance and integrate into KPIs.

• Whole Machine Development and System Integration

Enhance competitiveness and customer loyalty.

Business Model Innovation

Non-Consumer Product Development

Smart home, automotive components, quasi-medical devices, and drug-device integration. Established Fortis Biosolutions this year to scale into the combined drug-device market, strengthening and expanding its position.

Innovative Outsourcing Model

North American orders, outsourcing partners

Resource Optimization

East China Integration

Process, production line, and product planning; smart development with key industry policies; strategic alliance partners; capital market planning and development guidance etc.

Local Management

Supply chain and plant distribution challenge management as the company expands; integrate local culture into the corporate DNA

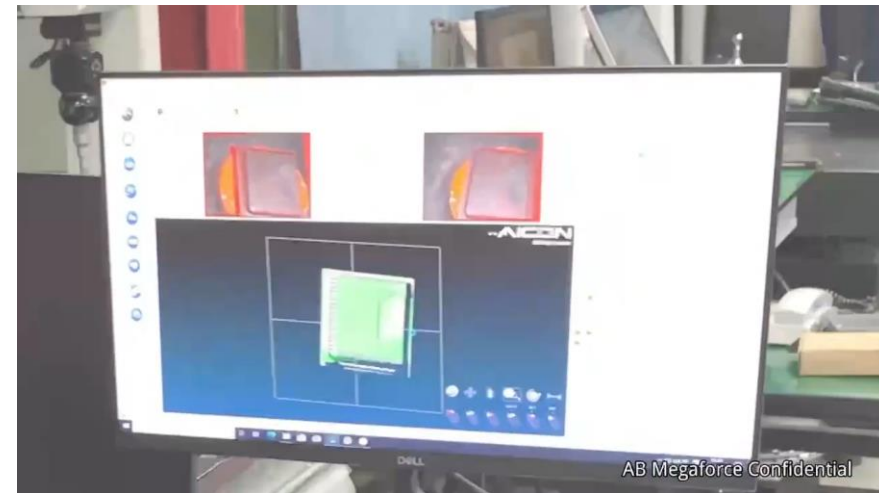


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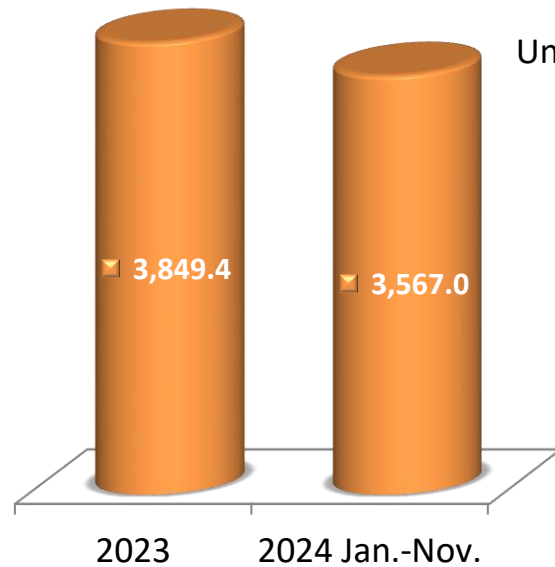
Plastic Components

Technological upgrading 、
Smart Manufacturing and Management

- Launched the smart automated mold production line upgrade plan.
- Upgrade automation in each factory area and introduce intelligent production and management systems. Use visual modules to control production schedules and equipment to improve management efficiency.



Plastic Components



Unit: NTD M



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模具全3D設計

模具機加工CAM



資料拋轉



製造執行系統MES

NCS CNC/EDM加工模擬



資料拋轉

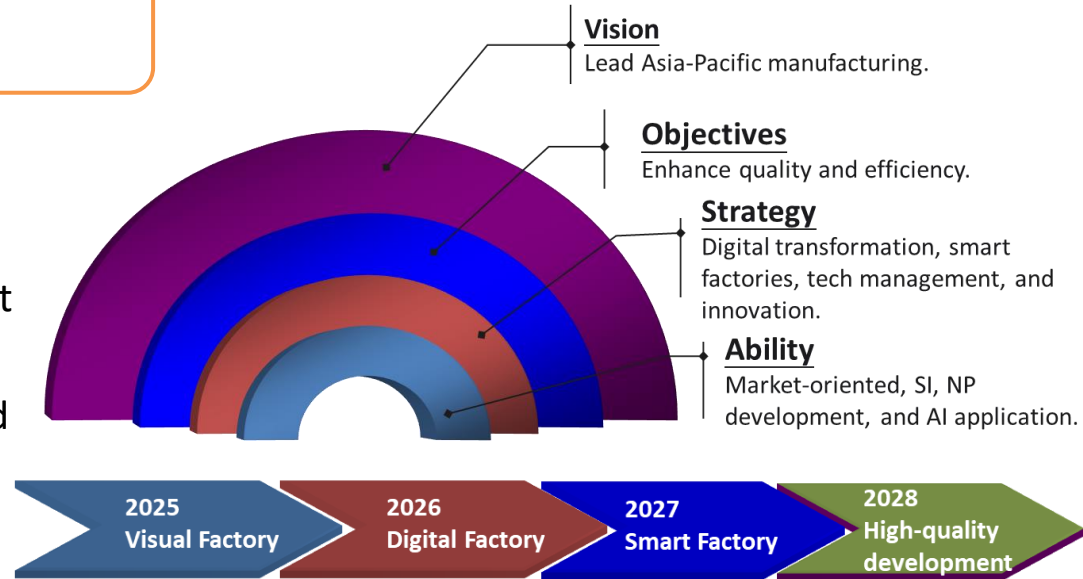


企業資源計畫

Plastic Components

Greater China Integration 、 Plant relocation and upgrading plan

- Lean transformation of Greater China organizations to enhance innovation and expand markets.
- Integrating ASEAN market development for regional trade cooperation.
- Upgrading operations for efficiency and competitiveness.
- Establishing smart factories for future trends.



Waste Management
and Environmental
System

Intelligent
Warehousing System

Intelligent Utilities
System (Water,
Electricity, Gas)

Intelligent Logistics
System

Automated Integration
Solutions

AI Application Development

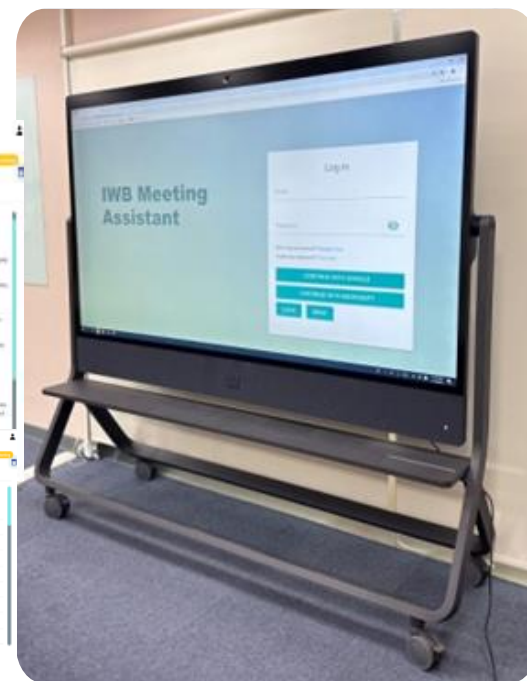
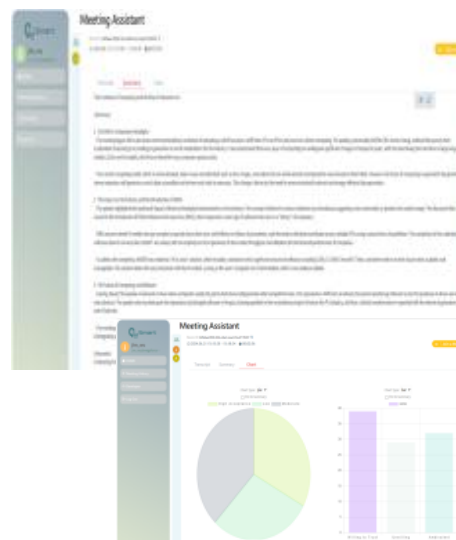
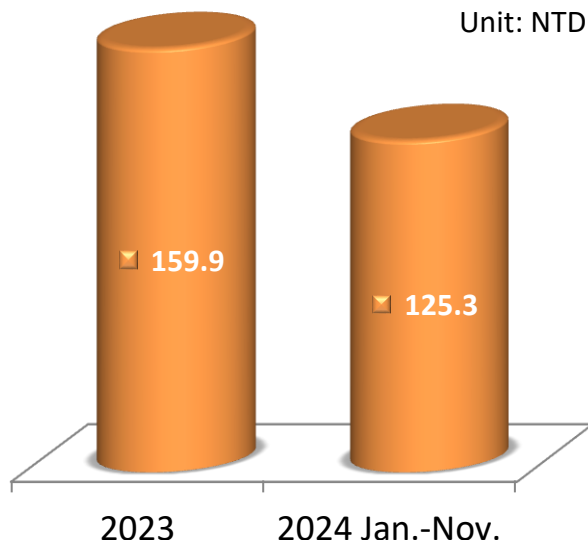
Artificial Intelligence and Comprehensive Integration

- **AI Meeting Assistant** : Meeting history record and recap 、 Real time voice transcription 、 Handwriting recognition 、 Image recognition 、 Meeting summary 、 Action items follow up
- **AI Solution for Company** : Department level / Company level/ Individual level
- **AI Designer** : Convert Engineer/Human experience to code
- **Intelligent Healthcare** : Doctor AI Assistant for Clinical Diagnosis Applications 、 To create a digital health platform integrating eHealth and mHealth for real -time monitoring and personal application



AI Development & Opto-electronic

Unit: NTD M



AI Application Development

Intelligent Medical Application



Medical service support

- Summary medical record of clinic
- suggestions for registration for treatment
- subjects Medical Q&A



User participation incentive program

- Healthy Behavior Reward
- Partnership sponsorship

Health data management

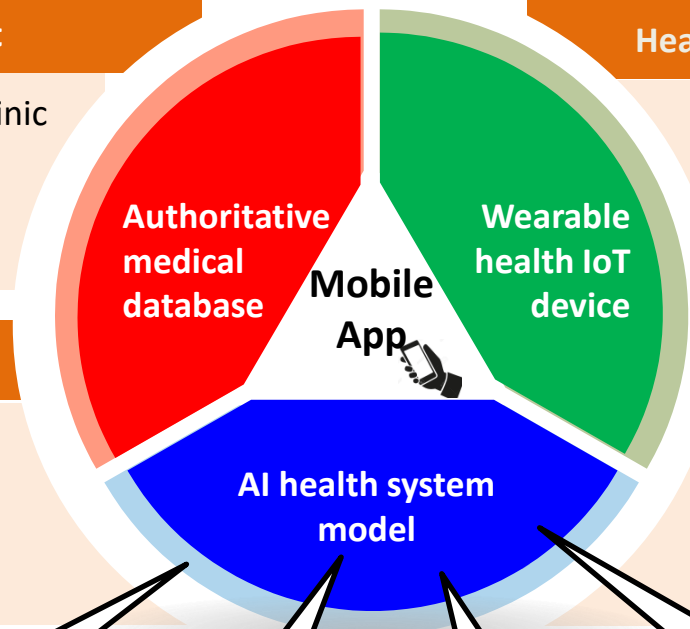


- Integrate mobile devices (Life Log)
- Provide health risk warnings

Personalized health plan



- Tailor-made exercise plans and nutritional recommendations based on condition and health examination report
- Family medical history analysis to provide targeted preventive measures



Real-time health data monitoring

AI personalized real-time data abnormality warning

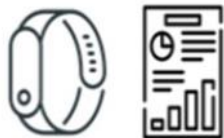
AI personalized health data analysis

AI personalized health information and medical guide

Data Input

心律(ECG)
血壓
脈搏
睡眠時間
體重(BMI)
步數

Real-time monitor value and Healthy report info



AI Model

AI Learning and Analysis

1. 分類健檢項目對應的科別
2. 監控健康數值進行異常偵測
3. 根據健康數值分析生成回覆

Action Items:

Short-term

1. 即時健康數值監測
2. 立即性個人異常數值警示

Long-term

1. 長期健康數值波動AI分析
2. 推播個人化健康資訊與就醫指南

BioMedical and System Integration

Development of medical devices with system integration

We offer the services across all stages of product lifecycle management :

- Product Design and Prototyping
- Batch Production and Product Release
- Regulatory Affairs and Quality
- Mechanical, Electrical, Firmware, and Software Integration
- Product Testing



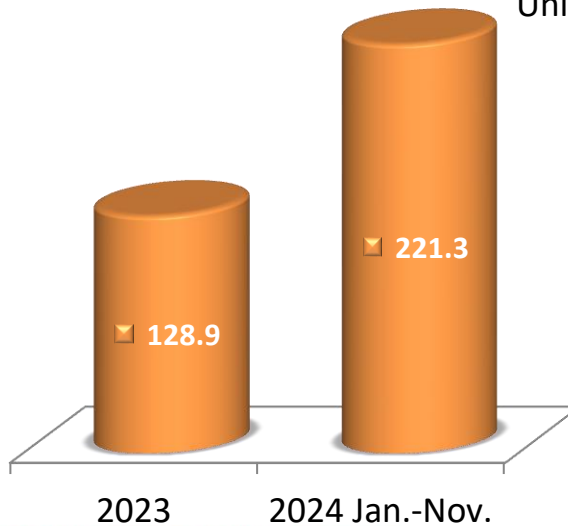
Developed Tactile Sensors with Customer



Minimally Surgical Instruments
Endobag surgical disposable product
(8mm/10mm/12mm/15mm)

BioMedical BU

Unit: NTD M

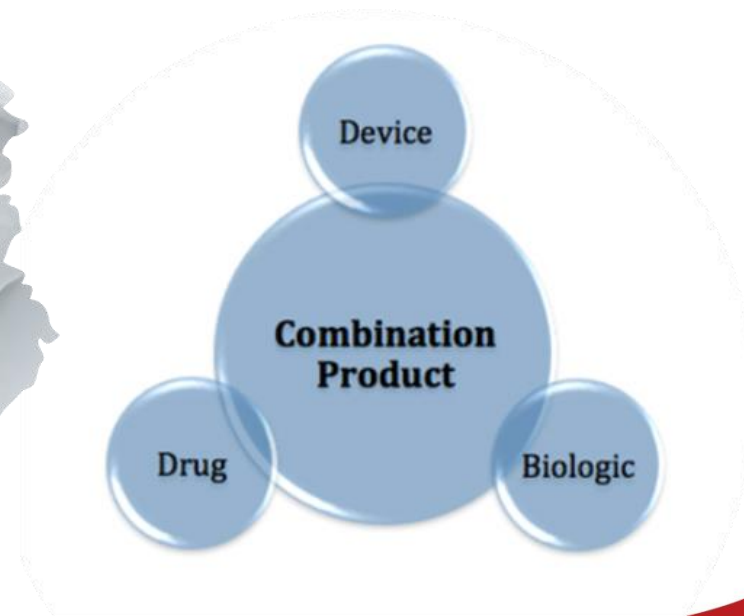


3D Vein Viewer Locator: High-end medical product design and system integration

BioMedical and System Integration

Fortis Biosolutions strives to become a premier provider of Drug-Device Combination Products, empowers patients in managing their medication regimens anytime, anywhere.

- Nasal Product Development
- High Barrier device development
- Aerosol platform total solution provider



Operating Performance



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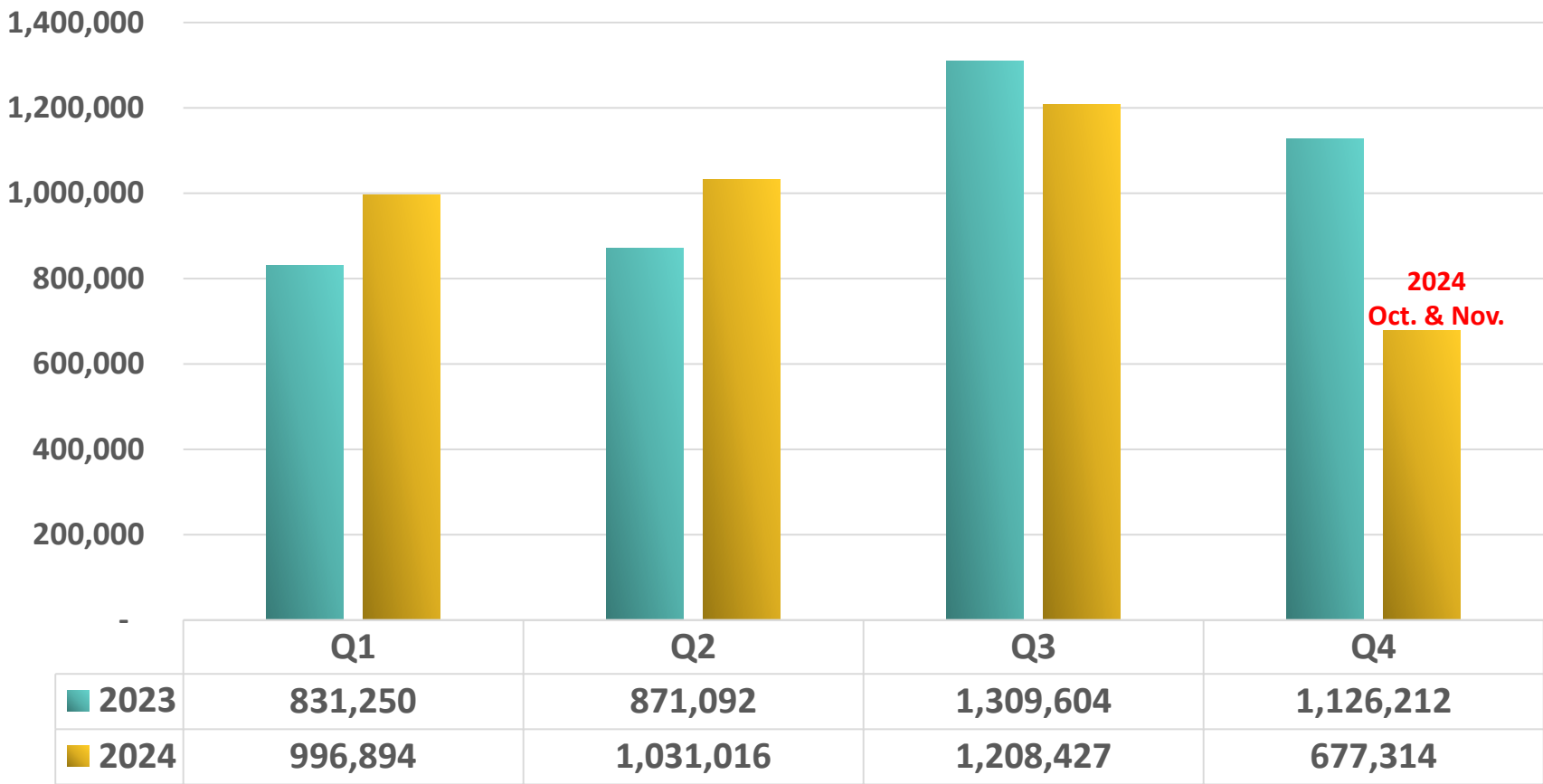
Consolidated Income Statement

Unit : NT\$ T

Item	2024 3QYTD		2023	
	Amount	%	Amount	%
Operating Revenue	3,236,337	100%	4,138,158	100%
Operating costs	2,733,894	84%	3,580,213	87%
Gross profit from operations	502,443	16%	557,945	13%
Operating expenses	509,441	16%	604,397	14%
Non-operating income and expenses	92,668	3%	39,078	1%
Profit (loss), attributable to owners of parent	37,582	1%	(129,394)	-3%

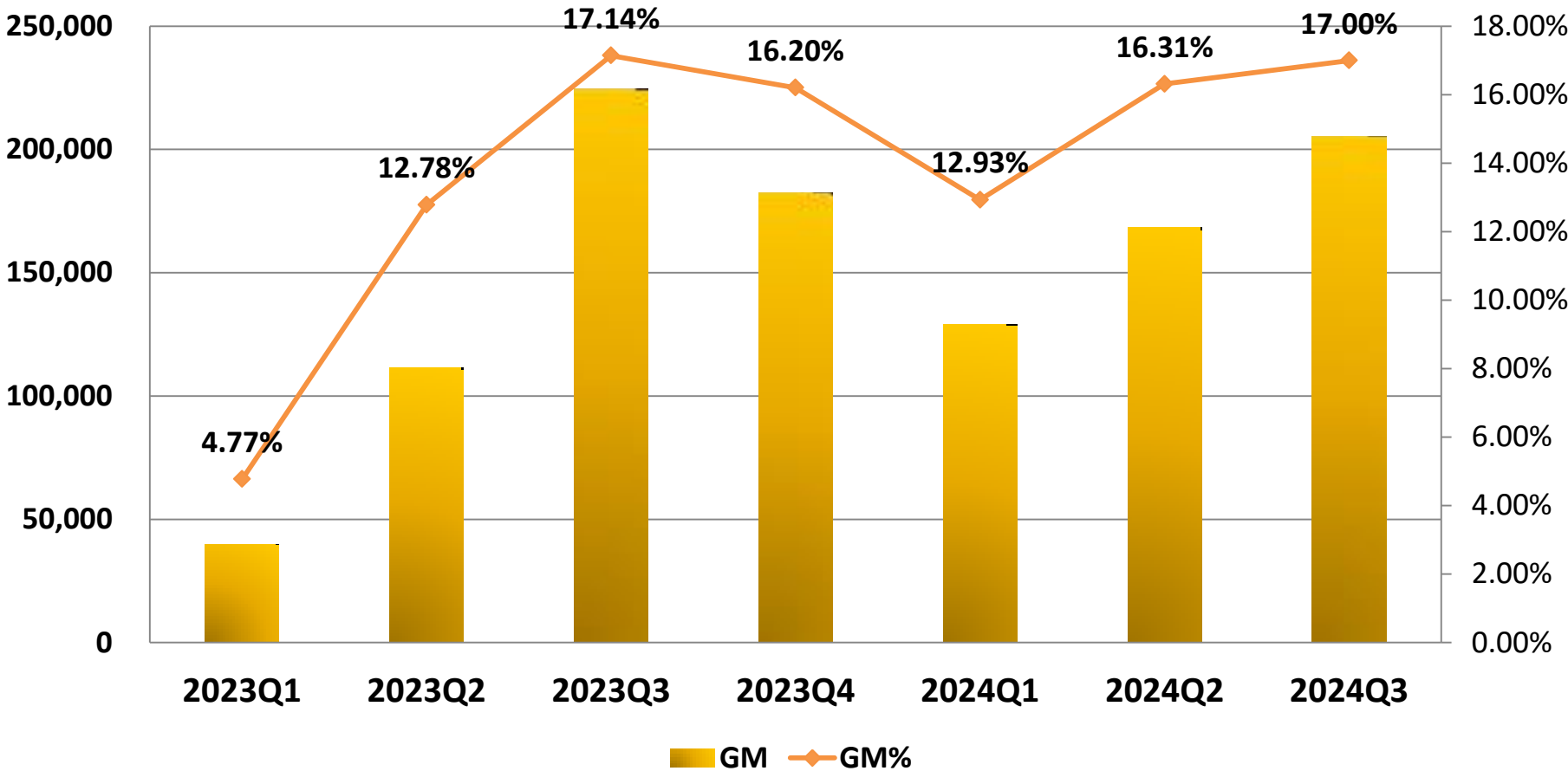
Revenue - Consolidated

Unit : NT\$ T



GM Trend - Consolidated

Unit : NT\$ T





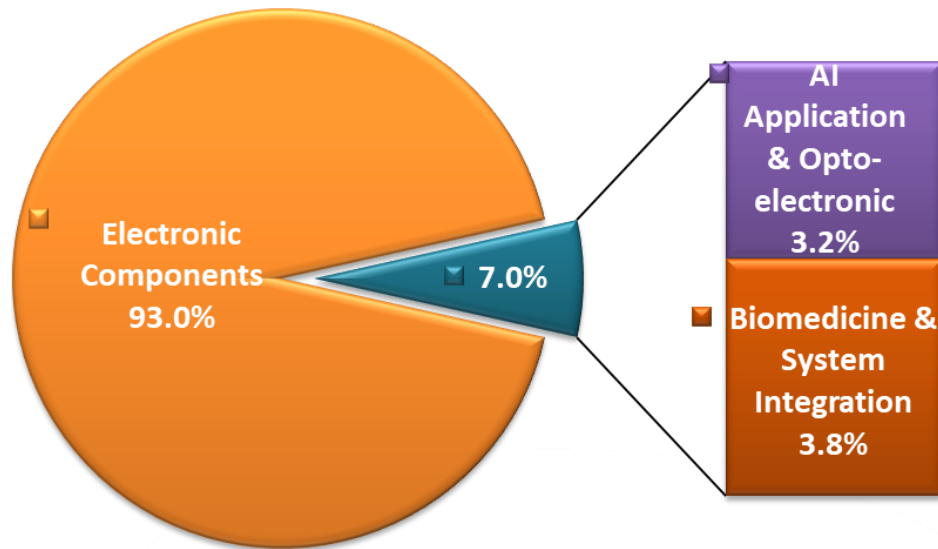
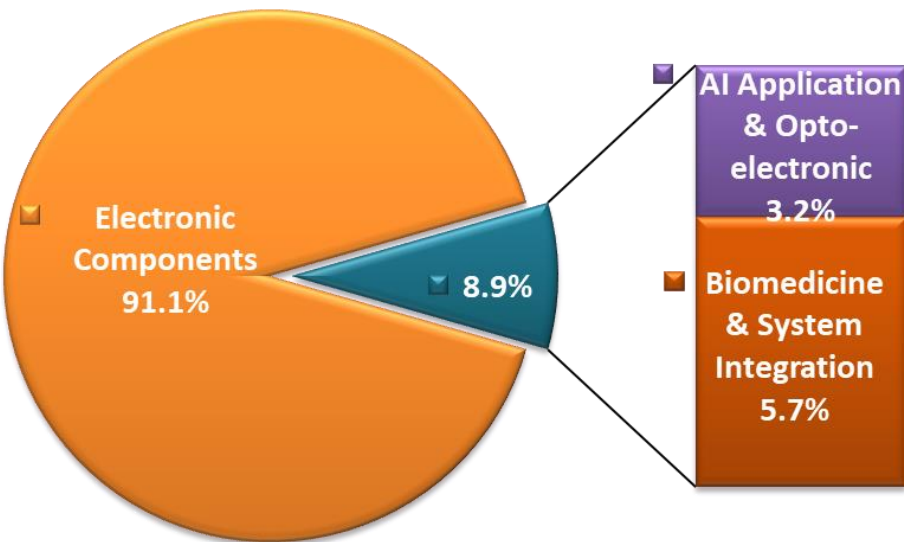
Megaforce

Revenue proportion by Division

Unit : NT\$ T

2024 Jan.-Nov.

2023



Total revenue 3,913,652

Total revenue 4,138,158

■ Electronic Components

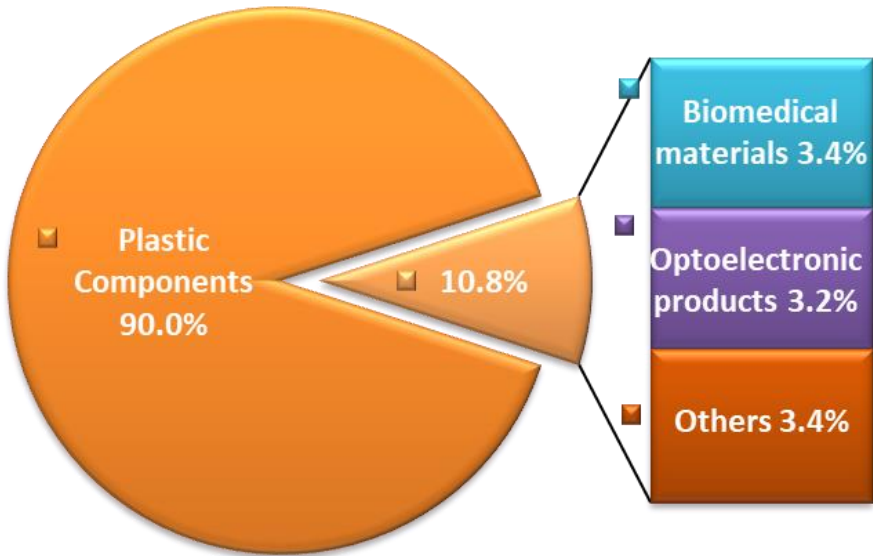
■ AI Application & Opto-electronic

■ Biomedicine & System Integration

Revenue proportion by Products

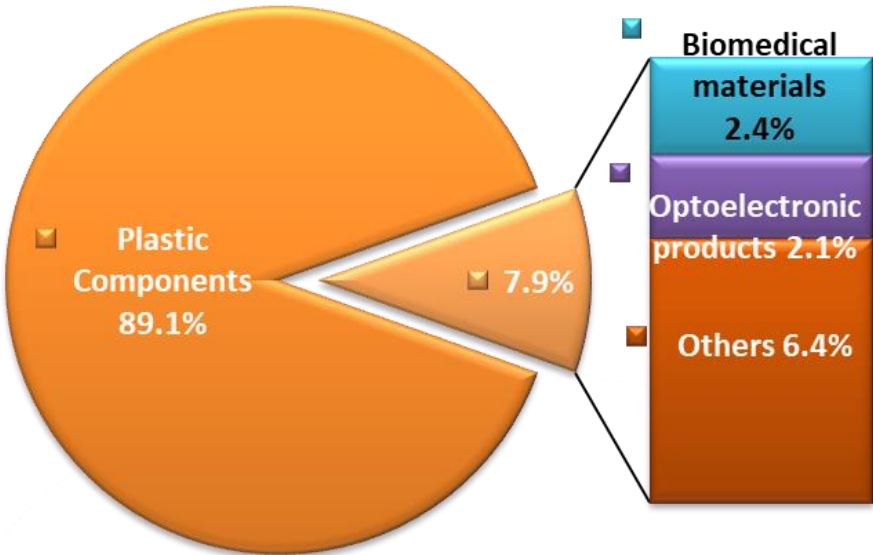
Unit : NT\$ T

2024 Jan.-Nov.



Total revenue 3,913,652

2023



Total revenue 4,138,158

■ Plastic Components ■ Biomedical materials ■ Optoelectronic products ■ Others

Q & A



THANK YOU

